

# You complete our circle.



#### "...It dropped my interest rate by 10.25%!"

I had \$25,000 of debt from another military credit union. A friend of mine referred me to Abound after closing on their Home Equity Line of Credit (HELOC). After visiting the Nashville Road Branch, I learned I could consolidate this high interest debt AND finally tackle some home renovations by opening my own HELOC. It dropped my interest rate by 10.25%!

Bowling Green Member

#### "Paying off nine credit cards with up to 27% interest..."

I'm a soldier who frequents Fort Knox. My wife was quickly feeling the impact of heavy credit card debt, so I looked to Abound's Pershing Branch to see what our options were. I was approved for a Personal Loan that quickly became a game changer for us. Paying off nine credit cards with up to 27% interest was the relief we needed. Now, we're able to manage the monthly payment to pay off \$14,000 with a lower interest rate.

- Ft. Knox Member





#### "...After consolidating debt my score is now up to a 726!"

My credit was struggling because of various debts with other financial institutions. I looked to Abound for guidance. I moved my Auto Loan, saving more than 1.5% interest, meaning I also could pay it off sooner. Not long after, I consolidated this same Auto Loan and another loan outside of Abound, into an Abound Home Equity Line of Credit. I was able to put my current HELOC from another bank under this loan, too. It dropped my rate down by 6.8%! When I started working with Abound, my credit score was 695. After consolidating debt my score is now up to a 726. Three payments have turned into one!

Bowling Green Member



# President's Message

Abound is for LIVING.

#### **How Can We Help You Make More Possible?**

We're on a mission to empower our Members, our Military and all Kentuckians to make smart financial decisions. Our financial education programs continue to grow and have already reached thousands of local students, veterans and adults of all ages.

The Military is the backbone of Abound and has been since we were founded in 1950. Together, we're making more possible by supporting community organizations like USA Cares, the Military Education Association, Knox Regional Development Alliance and more.

Your active participation helps makes it all possible! As a financial cooperative, Abound is all about friends and neighbors banding together to build brighter financial futures and invest in the communities we call home. That's why we're active on and off-post with expanded financial education programs.

#### The More You Use, the More You Save

Abound saves our Members money – hundreds or even thousands of dollars per member household each year – by offering lower loan rates, higher savings rates and charging fewer fees. Remember, the more you use Abound's money-saving products and services, the more you can save. If you still have checking accounts, savings or loans elsewhere, talk to us about consolidating your financial accounts with Abound. It could make a big difference for you and your family.

#### Pledge to Save & Encourage the Kids in Your Life to Start Saving, Too!

Military Saves Week is April 24-28 and our team will be busy on-post encouraging soldiers to take this year's savings pledge and focus on their financial wellness. April is also National Credit Union Youth Month and the Month of the Military Child and Abound is celebrating them all!

This is always a great time of year to help the children or grandchildren in your life get into the habit of saving. The younger children learn to save and responsibly manage their money, the more likely they are to continue these behaviors in adulthood.

We always love to see the little ones, so bring the kids in your life by your local branch, give us a call or visit our website to learn more about opening a youth savings account.

Thank you for your Membership. Together, we're making more possible. Sincerely,

RAYMOND H. SPRINGSTEEN
PRESIDENT/CEO

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Spring 2023

# Home Loans Easy as 1-2-3

## YOUR DREAM OF HOMEOWNERSHIP MAY BE CLOSER THAN YOU THINK.

Get started by understanding a few of the basics and following these simple steps.

STEP 1 – DECIDE WHETHER TO RENT OR BUY

Start with simple questions like, how long do you plan to live in the area? Is a job transfer or other move likely in the next several years? Are there other life changes to consider? Remember, in addition to a monthly mortgage, homeowners must pay property taxes and insurance premiums as well as cover their own repair costs. Abound offers a free "Rent or Buy" calculator on our website to help you consider whether renting or buying is the better option for your situation.

STEP 2 - ESTIMATE HOW MUCH HOUSE YOU CAN AFFORD

If you decide buying is best, take some time to analyze home affordability before making any offers. Do you have savings for a down payment? How much will you need to borrow? What percentage of your income could comfortably go toward housing expenses each month? How much other debt do you have? Remember, the maximum amount you could possibly qualify for and what you feel comfortable spending may be two different figures. Prepare a monthly budget and estimate the full costs – including property taxes, insurance, buying furnishings and regular home maintenance.

STEP 3 – TALK TO A PROFESSIONAL TO DISCUSS YOUR OPTIONS

Abound's local lending experts are always happy to explain your options. While 30-year fixed-rate mortgages with 20% down payments\* tend to get the most attention, there are plenty of other options to consider, including:

#### ADJUSTABLE RATE MORTGAGES (ARMS)

These mortgage loans could offer you additional buying power with a lower initial interest rate, which adjusts annually based on market conditions after a fixed period of three, five, seven or ten years.

#### 100% FINANCING OPTIONS\*

Don't have a down payment?
You may be able to borrow
up to 100% of the home's
appraised value! An
Abound expert can help you
determine if you qualify.

### VETERAN ADMINISTRATIONS (VA) LOAN

Buy or refinance using this VA program. 100% financing is available\*. Sellers can pay up to 4% of the purchase price toward your closing costs and prepaids (homeowners' insurance, taxes, etc.)

### LAND & CONSTRUCTION LOANS

If you're looking for a way to build your dream home a land loan or construction loan could be the right choice. Our team is here to

#### OTHER TERMS

We're here to guide you through each step of the home buying process. Compare our mortgage

options, contact a lender

or apply online today at AboundCU.com!

We offer home loan terms from 10 to 30 years. You're in control with Abound's full-range of home loan solutions.

All loan applications subject to credit approval. \*Not all borrowers will qualify for 100% financing for Home Loans. Annual Percentage Rate is based on a variety of factors including but not limited to credit history, loan amount, purpose of the loan and loan-to-value (LTV) ratio. Higher rates may apply. Subject to \$10 membership fee if not already a member. 30 Year Fixed Rate Example: A fixed \$150,000 loan for 360 months at 5.944% APR is a \$893.93 monthly payment. 'Subject to VA requirements.

# **Welcome Home Grant**

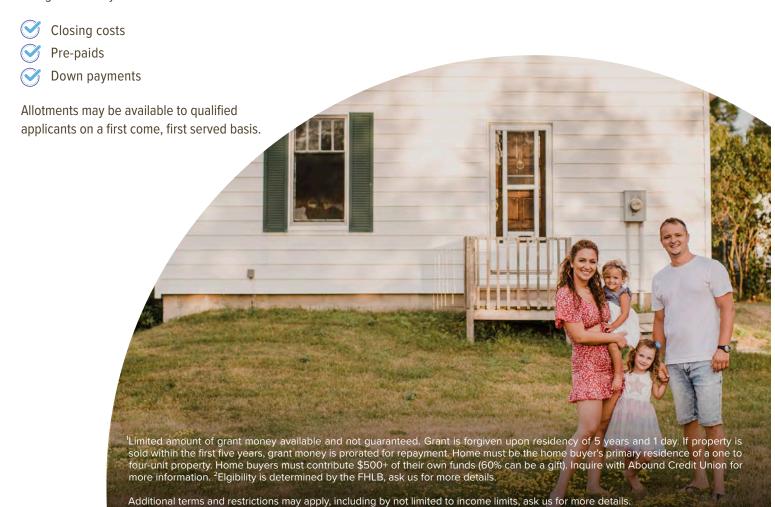
### THERE'S A BIG CHUNK OF GRANT MONEY TO BE USED BY HOME BUYERS - DON'T MISS OUT!

The Welcome Home Grant is open to qualified applicants purchasing a home in select counties in Kentucky and Indiana. Let's lock in your money now!

Up to \$15,000¹ could be available for homebuyers who are honorable discharged veterans, active-duty military personnel, reservists or surviving spouses of service personnel².

Up to \$10,000¹ could be available for all other non-military homebuyers.

The grant money can be used for:



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Stop by, give us a call or visit us online to learn which option is best for you.

# IT'S EASY TO GET STARTED WITH A HOME EQUITY LINE OF CREDIT

Time to renovate?

The more equity you have in your Kentucky home, the more you can borrow.

- Borrow up to 100% of your home's equity
- Low monthly payments

FROM ABOUND.

 Transfer available money straight into your Checking Account

'Rates and terms are subject to credit approval. Eligibility open to Kentucky residents or residents in Indiana who reside within a 50 mile radius of any Abound Credit Union branch location. Please contact us for eligible counties in Indiana. Subject to \$10 membership fee, if not already a member. Subject to \$249 application fee.

Enjoy 5%

Cash Back

On Travel\*

\*Cath Ask relates on purchases from purchases and at the pump and 1% off general read purchases, but will appread any our monthly billing statement. 5% off finel purchases and at the pump and 1% off general read purchases, but will appread any our monthly billing statement. 5% off finel purchases and at the pump and 1% off general read purchases, so finely purchases and statement and the output of the purchase and the pump and 1% off general read purchases. But you fine purchases the pump and 1% off general read purchases and a purchase the pump and 1% off general read purchases. But you fine purchases the pump and 1% off general read purchases the pump and 1% off general read purchases the pump and 1% off general read purchases that pump and 1% off general read purchase

# This just in...

#### KRDA HONORS BOARD CHAIRMAN AT ANNUAL MEETING

Congratulations to Abound's President/CEO for receiving the inaugural Greater Fort Knox Region Defense Community Champion award from the Association of Defense Communities.

"This is a well-deserved recognition for a staunch proponent of Fort Knox's success and viability," KRDA CEO Jim lacocca said in the release. "Without Ray's strong leadership and passion for Fort Knox, KRDA would not be what it is today."



Photo courtesy of KRDA (Know Regional Development Alliance). KRDA Vice President Beth Avey, outgoing Board Chairman Ray

Read more here:



# **Team Member**



**MEGAN ROCK** 

#### Here's what your fellow Members are saying about Campbellsville Branch Manager Megan Rock:

Megan Rock from Abound was amazing!! Our loan was fast and easy. She advised me every step of the way on our Home Loan. I highly recommend Abound Credit Union. Friendly and knowledgeable, this is truly a fabulous home mortgage company.

Abound CU is a great place to bank. They always treat me like family. My truck buying experience was made simple and enjoyable thanks to Megan R. She is super nice and professional. A big thanks to Megan and the rest of the Abound staff.

Megan Rock was very helpful and very friendly! She was able to assist me with my notary and making my debit bank card readily available for me to use. I was in and out in a timely manner.

Megan Rock at ACU helped me achieve what I thought would have been impossible. She has helped me throughout the whole process with my HELOC. I would recommend.

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#### **Abound's 72nd Annual Business Meeting**

#### JOIN US MAY 9 AT 4:30PM!

Mark your calendar now for Abound's 72nd Annual Business Meeting, which will be held at the Performing Arts Center located inside John Hardin High School on Tuesday, May 9, 2023.

- ★ Enjoy light refreshments
- ★ Learn 2022 Credit Union successes
- ★ Win door prizes
- ★ Enjoy FREE show by country music artist JD Shelburne

The evening will begin with light refreshments, along with a meet and greet with Abound's Board of Directors in the Commons Area, starting at 4:30pm ET. The meeting will shift to the PAC for the business meeting portion, which begins at 5:30pm. The Board of Directors will review the financial highlights of 2022, sharing the latest benefits of membership and providing an overview of our community involvement activities. Following the meeting, country music artist and Kentucky native JD Shelburne will perform LIVE on stage.

Plus, the Credit Union will announce our ten Roush Scholarship winners!

Doors open at 4:30pm. Business meeting begins at 5:30pm.

#### **Board of Directors**

Richard L. Ardisson, Chairman
Wanda Parker, Vice Chairman
George Pennington, Treasurer
Robert H. Roush, Secretary
Henry Wheatley
J. Marvin Hawk
Jo Exler
Cathy (Pierce) Groner
Howard Williams, Director Emeritus
Rosemary Deaton, Director Emeritus
Reba Watson, Director Emeritus

#### **Leadership Team**

Raymond H. Springsteen, President / CEO
Jake Darabos, Chief Finance & Admin. Officer
Chuck Eads, Chief Lending Officer
Dave Evangelista, VP of Information Technology
Jill Krimm, Chief People Officer
Susan Mandarino, VP of Marketing
Shelley Mitchell, Chief Risk & Knowledge Officer
Marc Prasch, Chief Member Experience & Ops. Officer



